ABRIDGE Services Presentation

4 – IMPORT/EXPORT CONSULTANT

Our Import/Export Consultant service provides:

- Dealership Network setup
 - + Dealership Network structure / geographical areas
 - → Dealers research and contacts
 - + Dealership Network creation and launch
- 🦴 Dealership Network follow up
 - + Regular TC contact and follow up with dealers
 - + Dealership Network visits (including occasional attendance of client meetings)
 - + Aftersales assistance for dealers
 - + Providing an interface between dealers and Head Office
- Business Trips setup & assistance
 - + Organise tours of the dealership network for clients and Head Office staff
 - + Book overnight accommodation and transport
 - + Provide accompaniment / management of network tours & visits.
- Logistics assistance
 - + Customs clearance
 - → Regulation agreements
 - Transport logistics
- Events setup & assistance
 - Organise shows, trade fairs, exhibitions and seminars
 - → Booking venues, catering, transport...
 - + Invitations to prospects, clients, suppliers...
 - + On-site interpretation during event

Abridge proposes to help foreign companies to overcome the language barrier and distance to expand their economic perspectives, keeping their commercial approach in line with the cultural characteristics of the targeted economical market. Offering translation & interpretation as well as up to date market studies and import/export consulting, Abridge will help the expansion of its clients in assisting them with meeting their project development goals.